

# SIPM: Leadership and Management (L and M)

## SECTION 1: CAPABILITIES IN PRACTICE (CiP)

L and M CiP 1: The doctor understands and continually develops themselves as an individual and leader.	
Key skills	Descriptors
Is committed to self-development and personal growth	<ul style="list-style-type: none"> <li>• Is a reflective practitioner.</li> <li>• Uses feedback to develop self.</li> <li>• Sets SMART (specific, measurable, achievable, relevant and time-bound) objectives to guide self-development.</li> <li>• Actively seeks opportunities to develop skills in, and exposure to, medical leadership and management.</li> <li>• Undertakes leadership and management roles that allow for self-development.</li> </ul>
Understands themselves as an individual	<ul style="list-style-type: none"> <li>• Researches their own personality type and considers the associated strengths and weaknesses.</li> <li>• Considers how their own personality type interacts with others.</li> <li>• Is aware of the core aspects of 'emotional intelligence'.</li> <li>• Manages their emotions and adapts their approach according to the needs of the situation and to maximise impact.</li> <li>• Effectively manages conflict.</li> <li>• Understands the importance and consequences of unconscious bias.</li> <li>• Reflects on their own unconscious biases.</li> </ul>
Understands themselves as a leader	<ul style="list-style-type: none"> <li>• Is aware of the importance of clinical leadership.</li> <li>• Understands the importance of leadership in patient safety.</li> <li>• Appreciates the difference between leadership and management.</li> <li>• Is aware of different leadership styles.</li> <li>• Reflects on their own leadership style and adapts it according to the needs of the situation and to maximise impact.</li> <li>• Displays authenticity in leadership; understands the theory of authentic leadership and is able to demonstrate it within their own leadership style.</li> <li>• Understands the theory of followership and its importance.</li> </ul>



<b>Understands the importance of wellbeing</b>	<ul style="list-style-type: none"> <li>Understands the importance of looking after their wellbeing.</li> <li>Uses tools and models to appraise and develop their resilience.</li> <li>Has insight into stress management and is aware of potential signs of stress or burnout in themselves.</li> </ul>
<b>Evidence to inform decision</b>	
<ul style="list-style-type: none"> <li>Reflective practice</li> <li>Personal development plan</li> <li>Leadership log</li> <li>TO2</li> <li>360-degree leadership feedback</li> <li>CbD</li> <li>Mini-CEX</li> <li>NOTSS</li> <li>RCOG Learning</li> <li>Personality type feedback, with reflection</li> </ul>	<ul style="list-style-type: none"> <li>Uses tools such as Johari window or SWOT (strengths, weaknesses, opportunities and threats) analysis to target areas for improvement in self-development</li> <li>Uses tools to assess their own emotional intelligence or unconscious bias, with associated reflection</li> <li>Leadership course</li> <li>Conflict resolution course</li> <li>Communication course</li> <li>Evidence of having undertaken leadership or management activities</li> </ul>
<b>Knowledge criteria</b>	
<ul style="list-style-type: none"> <li>Theoretical basis for reflections (e.g. Gibbs, Kolb, Rolfe and others)</li> <li>Personality type</li> <li>Theory and application of emotional intelligence (e.g. Daniel Goleman)</li> <li>Unconscious bias</li> <li>Leadership style</li> <li>Followership</li> <li>Leadership in patient safety</li> <li>Stress management</li> <li>Resilience</li> </ul>	

<b>L and M CiP 2: The doctor works effectively as a team player and as leader.</b>	
<b>Key skills</b>	<b>Descriptors</b>
<b>Is an effective team player</b>	<ul style="list-style-type: none"> <li>Is approachable, available, reliable and supportive.</li> <li>Is honest and accountable for their actions.</li> <li>Is an active contributor who speaks up and shares thoughts and ideas.</li> <li>Is respectful of other team members.</li> <li>Values and encourages the contributions of others.</li> <li>Is confident to offer constructive challenge.</li> </ul>
<b>Is an effective team leader</b>	<ul style="list-style-type: none"> <li>Inspires and motivates a team to work towards a shared purpose.</li> <li>Sets a clear vision and goals.</li> <li>Delegates effectively.</li> </ul>

	<ul style="list-style-type: none"> <li>• Maximises the ability of team members to perform as individuals and in collaboration.</li> <li>• Provides feedback and actively manages poor performance.</li> <li>• Celebrates success.</li> <li>• Effectively chairs meetings and groups.</li> </ul>
Leads with compassion	<ul style="list-style-type: none"> <li>• Promotes and supports the wellbeing of team members.</li> <li>• Recognises signs of burnout in colleagues and directs them to appropriate support.</li> <li>• Gets to know team members as individuals and understands their drivers.</li> <li>• Understands and supports team members through adverse events.</li> <li>• Creates a working environment that makes team members feel valued, supported and safe.</li> <li>• Calls out poor workplace behaviours.</li> </ul>
Understands the benefits of diversity and collaborative working	<ul style="list-style-type: none"> <li>• Understands the importance and benefits of diversity in a team.</li> <li>• Understands the power of collaboration in achieving a team's vision.</li> <li>• Understands the barriers that members from marginalised communities may encounter.</li> <li>• Takes steps to promote equality, diversity and inclusion.</li> <li>• Takes steps to address potential unintended inequalities or biases.</li> <li>• Works towards developing their own cultural competency.</li> </ul>
Develops talent	<ul style="list-style-type: none"> <li>• Motivates and encourages team members to develop.</li> <li>• Seeks to understand and support the individual developmental needs of team members.</li> <li>• Is familiar with the principles and techniques used in coaching and uses them.</li> <li>• Is familiar with the principles and techniques used in mentoring and uses them.</li> </ul>
<b>Evidence to inform decision</b>	
<ul style="list-style-type: none"> <li>• Reflective practice</li> <li>• TO2</li> <li>• 360-degree leadership feedback</li> <li>• Leadership log</li> <li>• CbD</li> <li>• Mini-CEX</li> <li>• NOTSS</li> <li>• RCOG Learning</li> <li>• Personality type feedback, with reflection</li> <li>• Conflict resolution course</li> </ul>	<ul style="list-style-type: none"> <li>• Observes an appraisal</li> <li>• Training on giving feedback</li> <li>• Training in compassionate leadership</li> <li>• Training in workplace behaviour and culture (e.g. uses RCOG Workplace Behaviour Toolkit)</li> <li>• Equality and diversity training</li> <li>• Cultural competency training</li> <li>• Coaching training</li> <li>• Mentoring course or programme</li> </ul>

<ul style="list-style-type: none"> <li>• Communication course</li> </ul>	<ul style="list-style-type: none"> <li>• Leadership course</li> <li>• Evidence of leadership or management activities undertaken</li> </ul>
<b>Knowledge criteria</b>	
<ul style="list-style-type: none"> <li>• Available leadership standards, e.g. Healthcare Leadership Model (NHS Leadership Academy), Leadership and Management Standards for Medical Professionals (Faculty of Medical Leadership and Management)</li> <li>• Compassionate leadership</li> <li>• Workplace behaviour and culture</li> <li>• Equality, diversity and inclusion</li> <li>• Mentoring</li> <li>• Coaching</li> </ul>	

<b>L and M CiP 3: The doctor has an appreciation for leading in a complex healthcare system.</b>	
<b>Key skills</b>	<b>Descriptors</b>
Understands the healthcare system in the UK	<ul style="list-style-type: none"> <li>• Understands the network of public, private and third sector organisations which deliver healthcare in the UK.</li> <li>• Understands the close link between health and social care.</li> <li>• Understands the influence and power of politics in healthcare.</li> <li>• Understands how national policies filter through the system.</li> <li>• Understands the importance of regional collaborations (eg integrated care systems, operational networks, clinical networks and governance networks).</li> </ul>
Understands and participates in governance and risk management processes	<ul style="list-style-type: none"> <li>• Understands the principles of good governance and risk management in healthcare.</li> <li>• Is involved in critical incident investigation and learning.</li> <li>• Understands and adheres to the principles of clinical quality and safety.</li> <li>• Appreciates the importance of culture on organisational effectiveness.</li> <li>• Is aware of the regulatory bodies which monitor the performance of healthcare organisations.</li> <li>• Encourages and uses feedback from people who use NHS services.</li> </ul>
Understands how healthcare is financed in the UK	<ul style="list-style-type: none"> <li>• Understands how money flows through the NHS.</li> <li>• Understands the need for the NHS to deliver value for money.</li> <li>• Understands the competing demands for allocating resources.</li> </ul>

	<ul style="list-style-type: none"> <li>• Considers the resource, financial and sustainability implications of their decisions.</li> <li>• Can prepare and present a business case.</li> </ul>
<p>Uses innovation to improve the delivery of healthcare</p>	<ul style="list-style-type: none"> <li>• Looks for and promotes areas for improvement.</li> <li>• Uses information and data to guide innovation.</li> <li>• Plays a leading role in a change project.</li> <li>• Uses quality improvement methodology.</li> <li>• Is aware of stakeholders, seeking their opinion and negotiating with them.</li> <li>• Can evaluate the impact of change on people, processes and outcomes.</li> <li>• Incorporates sustainability into change management.</li> </ul>
<p><b>Evidence to inform decision</b></p>	
<ul style="list-style-type: none"> <li>• Reflective practice</li> <li>• TO2</li> <li>• 360-degree leadership feedback</li> <li>• Leadership log</li> <li>• CbD</li> <li>• Mini-CEX</li> <li>• NOTSS</li> <li>• Leadership course</li> <li>• Attendance at regional meetings (e.g. regional network meeting)</li> <li>• Reflection on a key policy document and how this relates to their department/hospital</li> </ul>	<ul style="list-style-type: none"> <li>• Attendance at departmental or organisational governance or risk management meetings (e.g. clinical governance, audit and board meetings)</li> <li>• Participation in a critical incident investigation</li> <li>• NHS finance course</li> <li>• Reflection on resource allocation</li> <li>• Prepares and presents business case</li> <li>• Training in quality improvement methodology</li> <li>• Plays a key role in a quality improvement project</li> </ul>
<p><b>Knowledge criteria</b></p>	
<ul style="list-style-type: none"> <li>• NHS structure</li> <li>• Collaboration within the NHS</li> <li>• National policy, priorities and strategic objectives</li> <li>• Governance and risk management</li> <li>• Learning from incidents</li> <li>• NHS funding</li> <li>• Innovation and quality improvement in healthcare</li> </ul>	

## SECTION 2: PROCEDURES

There are no procedures in this SIPM.

## SECTION 3: GMC GENERIC PROFESSIONAL CAPABILITIES (GPCs)

<b>Mapping to GPCs</b>
Domain 1: Professional values and behaviours
Domain 2: Professional skills <ul style="list-style-type: none"> <li>• Communication and interpersonal skills</li> <li>• Dealing with complexity and uncertainty</li> </ul>
Domain 3: Professional knowledge <ul style="list-style-type: none"> <li>• Professional requirements</li> <li>• National legislative structure</li> <li>• The health service and healthcare system in the four countries</li> </ul>
Domain 4: Capabilities in health promotion and illness prevention
Domain 5: Capabilities in leadership and team working
Domain 6: Capabilities in patient safety and quality improvement <ul style="list-style-type: none"> <li>• Patient safety</li> <li>• Quality improvement</li> </ul>
Domain 8: Capabilities in education and training
Domain 9: Capabilities in research and scholarship

## SECTION 4: MAPPING OF ASSESSMENTS TO SIPM L and M CiPs

L and M CIP	OSATS	Mini-CEX	CbD	NOTSS	TO1/TO2	Reflective practice
1: The doctor understands and continually develops themselves as an individual and a leader		X	X	X	X	X
2: The doctor works effectively as a team player and leader		X	X	X	X	X
3: The doctor has an appreciation for leading in a complex healthcare system		X	X	X	X	X

## SECTION 5: RESOURCES (OPTIONAL)

<b>Suggested learning resources</b>
<b>Leadership tools</b> <ol style="list-style-type: none"> <li>1. 16 Personalities. Free personality test. [<a href="https://www.16personalities.com/free-personality-test">https://www.16personalities.com/free-personality-test</a>].</li> <li>2. NHS Leadership Academy. ABC Guide to personal resilience.</li> </ol>



- [\[https://learninghub.leadershipacademy.nhs.uk/guides/abc-guide-to-being-personally-resilient/\]](https://learninghub.leadershipacademy.nhs.uk/guides/abc-guide-to-being-personally-resilient/).
3. Civility Saves Lives. Evidence base guide and movement to enhance outcome with civility. [\[https://www.civilitysaveslives.com/\]](https://www.civilitysaveslives.com/).
  4. West M, Eckert R, Collins B, Rachna Chowla. *Caring to change: How compassionate leadership can stimulate leadership in health care*. London: The Kings Fund, 2017 [\[https://www.kingsfund.org.uk/sites/default/files/field/field\\_publication\\_file/Caring to change Kings Fund May 2017.pdf\]](https://www.kingsfund.org.uk/sites/default/files/field/field_publication_file/Caring_to_change_Kings_Fund_May_2017.pdf).
  5. Goleman D. Leadership that gets results. *Harvard Business Review*. 2019 [\[\[https://med.stanford.edu/content/dam/sm/CME/documents/Goleman-20--20Leadership-20That-20Gets-20Results-20093019-20-1-.pdf\]](https://med.stanford.edu/content/dam/sm/CME/documents/Goleman-20--20Leadership-20That-20Gets-20Results-20093019-20-1-.pdf).
  6. Goleman D, Boyatzis RE. Emotional intelligence has 12 elements. Which do you need to work on?. *Harvard Business Review*, 2017 [\[https://hbr.org/2017/02/emotional-intelligence-has-12-elements-which-do-you-need-to-work-on\]](https://hbr.org/2017/02/emotional-intelligence-has-12-elements-which-do-you-need-to-work-on).
  7. Healthcare Leadership Model. NHS Leadership Academy [\[https://www.leadershipacademy.nhs.uk/resources/healthcare-leadership-model/\]](https://www.leadershipacademy.nhs.uk/resources/healthcare-leadership-model/).
  8. Harvard University. Implicit Association Test (IAT) for assessment of unconscious bias [\[https://implicit.harvard.edu/implicit/iatdetails.html#:~:text=The%20IAT%20measures%20the%20strength,share%20the%20same%20response%20key\]](https://implicit.harvard.edu/implicit/iatdetails.html#:~:text=The%20IAT%20measures%20the%20strength,share%20the%20same%20response%20key).
  9. Kelley R. In praise of followers. *Harvard Business Review*. 1988 [\[https://hbr.org/1988/11/in-praise-of-followers\]](https://hbr.org/1988/11/in-praise-of-followers).
  10. Robertson Cooper. iResilience tool. [\[https://www.gooddayatwork.co.uk/iresilience.aspx\]](https://www.gooddayatwork.co.uk/iresilience.aspx).
  10. General Medical Council. *Leadership and management for all doctors*. 2012 [\[https://www.gmc-uk.org/-/media/documents/leadership-and-management-for-all-doctors--english-1015\\_pdf-48903400.pdf\]](https://www.gmc-uk.org/-/media/documents/leadership-and-management-for-all-doctors--english-1015_pdf-48903400.pdf).
  11. Faculty of Medical Leadership and Management. *Leadership and management standards for medical professionals, 3rd edition* [\[https://www.fmlm.ac.uk/sites/default/files/content/page/attachments/FMLM%20Standards%203rd%20edition.pdf\]](https://www.fmlm.ac.uk/sites/default/files/content/page/attachments/FMLM%20Standards%203rd%20edition.pdf).
  12. Swanwick T, McKimm J. *ABC of Clinic Leadership*. 2nd edition, 2017.
  13. Van Thiel E. The Big Five Personality Test [\[https://www.123test.com/personality-test/\]](https://www.123test.com/personality-test/)
  14. Kellerman B. What every leader needs to know about followers. *Harvard Business Review*, 2007 [\[https://hbr.org/2007/12/what-every-leader-needs-to-know-about-followers\]](https://hbr.org/2007/12/what-every-leader-needs-to-know-about-followers).
  15. Royal College of Obstetricians and Gynaecologists. Workplace Behaviour Toolkit. [\[https://www.rcog.org.uk/careers-and-training/starting-your-og-career/workforce/improving-workplace-behaviours/workplace-behaviour-toolkit\]](https://www.rcog.org.uk/careers-and-training/starting-your-og-career/workforce/improving-workplace-behaviours/workplace-behaviour-toolkit).

### Reflective practice

1. Academy of Medical Royal Colleges. *Academy and COPMeD Reflective Practice Toolkit* [\[http://www.aomrc.org.uk/wp-content/uploads/2018/08/Reflective-Practice-Toolkit-AoMRC-CoPMED-0818.pdf\]](http://www.aomrc.org.uk/wp-content/uploads/2018/08/Reflective-Practice-Toolkit-AoMRC-CoPMED-0818.pdf).
2. General Medical Council. *The reflective practitioner: Guidance for doctors and medical students* [\[https://www.gmc-uk.org/-/media/documents/dc11703-pol-w-the-reflective-practitioner-guidance-20210112\\_pdf-78479611.pdf\]](https://www.gmc-uk.org/-/media/documents/dc11703-pol-w-the-reflective-practitioner-guidance-20210112_pdf-78479611.pdf).



## Healthcare systems

1. Healthcare Quality Improvement Partnership. *Good Governance Handbook*. 2021 [<https://www.hqip.org.uk/wp-content/uploads/2015/01/FINAL-Good-Governance-Handbook-Jan-21-V9.pdf>].
2. The Health Foundation [<https://www.health.org.uk>].
3. The King's Fund. Understanding healthcare systems and healthcare innovation [<https://www.kingsfund.org.uk/>].
4. The Nuffield Trust. Independent health think tank using research to improve the quality of healthcare [<https://www.nuffieldtrust.org.uk/>].

## National reports

1. Department of Health and Social Care. *The NHS Constitution for England*. Updated January 2021. 2021 [<https://www.gov.uk/government/publications/the-nhs-constitution-for-england/the-nhs-constitution-for-england>].
2. Kirkup B. *The Report of the Morecambe Bay Investigation*. The Stationary Office, 2015 [[https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\\_data/file/408480/47487\\_MBI\\_Accessible\\_v0.1.pdf](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/408480/47487_MBI_Accessible_v0.1.pdf)].
3. National Advisory Group on the Safety of Patients in England. *A promise to learn – a commitment to act: Improving the safety of patients in England*. 2013 [[https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\\_data/file/226703/Berwick\\_Report.pdf](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/226703/Berwick_Report.pdf)].
4. NHS England. *WE ARE THE NHS: People Plan for 2020/2021 – action for us all*. 2020 [<https://www.england.nhs.uk/wp-content/uploads/2020/07/We-Are-The-NHS-Action-For-All-Of-Us-FINAL-March-21.pdf>].
5. *Ockenden Report – Final. Findings, conclusions and essential actions from the independent review of maternity services at The Shrewsbury and Telford Hospital NHS Trust*. 2022 [[https://www.ockendenmaternityreview.org.uk/wp-content/uploads/2022/03/FINAL\\_INDEPENDENT\\_MATERNITY\\_REVIEW\\_OF\\_MATERNITY\\_SERVICES\\_REPORT.pdf](https://www.ockendenmaternityreview.org.uk/wp-content/uploads/2022/03/FINAL_INDEPENDENT_MATERNITY_REVIEW_OF_MATERNITY_SERVICES_REPORT.pdf)].
6. The Mid Staffordshire NHS Foundation Trust. *Report of the Mid Staffordshire NHS Foundation Trust Public Inquiry Executive Summary*. 2013 [[https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\\_data/file/279124/0947.pdf](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/279124/0947.pdf)].

## Finance

1. General Medical Council. *Financial and commercial arrangements and conflicts of interest*. 2013 [[https://www.gmc-uk.org/-/media/documents/gmc-guidance-for-doctors---financial-and-commercial-arrangements-and-conflicts-of-interest\\_-58833167.pdf](https://www.gmc-uk.org/-/media/documents/gmc-guidance-for-doctors---financial-and-commercial-arrangements-and-conflicts-of-interest_-58833167.pdf)].
2. One NHS Finance. Future-Focused Finance [<https://onenhsfinance.nhs.uk/future-focused-finance/>].

## Quality improvement and change management





1. NHS East London Foundation Trust. The Model for Improvement  
[\[https://qi.elft.nhs.uk/resource/the-model-for-improvement/\]](https://qi.elft.nhs.uk/resource/the-model-for-improvement/).
2. NHS England. *Sustainable Improvement Team: The Change Model Guide*  
[\[https://www.england.nhs.uk/wp-content/uploads/2018/04/change-model-guide-v5.pdf\]](https://www.england.nhs.uk/wp-content/uploads/2018/04/change-model-guide-v5.pdf).